

Assurance Senior Manager- Path to Officer

ABOUT AGH:

As one of the top 200 CPA and advisory firms in the U.S., AGH has been serving closely held and privately-owned entrepreneurial firms and public sector organizations for more than 80 years. AGH is based in the central U.S., but the firm's reach and specialized expertise available to clients spans the globe. AGH's more than 130 professionals serve as trusted advisors and provide clients with a broad portfolio of tax, assurance and advisory services.

POSITION SUMMARY:

We are currently seeking an experienced commercial assurance professional at the Senior Manager level with the ability to develop relationships and promote new ideas that result in new clients for the firm as well as extended services to existing clients. This role is integral to the firm's operations, culture and market goals. This individual will lead talented teams of assurance professionals and be responsible for timely, high quality client service while also driving growth initiatives of the firm.

ESSENTIAL RESPONSIBILITIES:

Client Service Excellence

- Act as a trusted advisor to clients, providing insights, solutions, and ensuring an exceptional client service delivery.
- Cultivate and strengthen relationships with key client stakeholders, understanding their business needs and positioning the firm's service capabilities to address those needs.

Quality and Risk Management

- Oversee the quality and risk management processes within the assurance engagement, ensuring compliance with industry standards, professional standards, and applicable regulatory requirements.

People Relationships

- Lead and mentor a team of assurance professionals, providing guidance and support in their career development.
- Foster a collaborative and high-performance culture, promoting teamwork and knowledge sharing.
- Attract, develop, and retain talented people.

Business Growth

- Assist in the development and execution of a plan to drive revenue growth in assurance services, specifically in the greater Kansas City market area.
- Identify and pursue new client opportunities, both within existing client accounts and through targeted prospecting efforts.
- Build and maintain a target list of prospective client and network contacts, working closely with firm senior leaders.
- Collaborate with senior leaders and other team members to develop compelling, tailored proposals that showcase the firm's capabilities and address client requirements.

Firm Focus and Expertise

- Demonstrate leadership in the firm, the profession, and the community.
- Develop your competencies through continuous learning.

QUALIFICATIONS:

- CPA
- Extensive experience in assurance services within a public accounting firm
- Proven client relationship and time management skills

- Strong written and verbal communication skills
- Innovative ideas and excellent client service approach
- Ability to communicate to all levels of employees and clients

WHY WORK FOR US:

At AGH, you will find an environment where good work is rewarded and growth is valued. AGH offers competitive wages to qualified individuals and the opportunity to grow professionally and personally through diverse work experience and formal training. Our top five people initiatives are:

- A challenging variety of work in a continuous learning environment
- Career/life integration
- Flexible work environment with great opportunity for advancement
- Ability to make a difference with clients and influence the AGH culture
- Individualized career pathing